



	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	12 Month Total Jan - Dec
Revenue													
Contracted	1,389,400	226,597	247,875	261,000	92,098	61,000	221,000	111,000	11,000	11,000	11,000	11,000	2,653,975
Sales Target			321,714			643,429			1,286,857			804,286	3,056,286
Total Revenue	1,389,400	226,597	569,589	261,000	92,098	704,429	221,000	111,000	1,297,857	11,000	11,000	815,286	5,710,256
Salaries & Benefits	204,960	219,860	265,470	320,890	225,310	323,722	240,487	240,387	437,211	359,225	248,783	371,798	3,458,102
Rent	73,230			20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	253,230
Intrest & Insurance	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	5,900	1,700	1,700	1,700	24,600
Marketing / Shows			10,000		50,000					10,000	10,000	10,000	90,000
Professional Fees	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Leases	10,156	10,156	10,156	10,156	10,156	10,156	10,156	10,156	10,156	10,156	10,156	10,156	121,872
Employee Travel	15,000	10,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	75,000
Other Expenses	5,958	5,708	5,708	5,708	5,708	5,708	5,708	5,708	5,708	5,708	5,708	5,708	68,750
Past Due Expenses	202,557	42,824	42,824	34,411	34,411	32,346	24,471	22,276	26,102	19,793	18,200	18,262	518,452
Moving/Security	46,105			(32,000)									14,105
Computer Soft/Hardware	7,546	7,546	7,546	7,546	7,546	7,546	7,546	7,546	7,546	7,546	7,546	7,546	90,552
Total Monthly	571,713	302,994	353,604	378,511	365,031	411,378	320,268	317,974	522,823	444,328	332,293	455,370	4,776,388
Cash Flow	1,183,696	1,107,299	1,323,285	1,205,874	932,740	1,225,791	1,126,522	919,549	1,694,583	1,261,255	939,961	1,299,876	

# **Venaca Sales Targets 2007**

*Confidential*

	Jan - Mar 240 - 405	Apr - June 480 - 810	July - Sept 965 - 1620	Oct - Dec 600 - 1010	Total Total
Software Licensing	200,000	400,000	800,000	500,000	1,900,000
Support	36,000	72,000	144,000	90,000	342,000
<b>Subtotal Software &amp; Support</b>	<b>236,000</b>	<b>472,000</b>	<b>944,000</b>	<b>590,000</b>	<b>2,242,000</b>
Professional Services	85,714	171,429	342,857	214,286	814,286
<b>Total All</b>	<b>321,714</b>	<b>643,429</b>	<b>1,286,857</b>	<b>804,286</b>	<b>3,056,286</b>